

# THE SAN FRANCISCO POLICE OFFICERS' ASSOCIATION

and

## S. F. POLICE CREDIT UNION

# NOTEBOOK

Vol. 2, No. 5



May, 1962

## Text of the Uniform Replacement Ordinance

Amending the San Francisco Administrative Code by adding sections 10.25-1 through 10.25-7 thereto, providing for the payment of the cost of replacement or repair of equipment, property or prostheses of a uniformed officer or employee and which was damaged in the line of duty.

Be it ordained by the people of the City and County of San Francisco:

Section 1. The San Francisco Administrative Code is hereby amended by adding Sections 10.25-1 through 10.25-7 thereto, reading as follows:

Sec. 10.25-1. **Officers and employees included within the provisions of Section 10.25-1 through 10.25-7.** The provisions of Section 10.25-1 through 10.25-7 shall apply only to uniformed officers and employees of:

- (a) The police department
- (b) The fire department
- (c) The sheriff's department
- (d) The municipal railway

Sec. 10.25-2. **Uniformed officers and employees defined.** Uniformed officers and employees are those members of departments listed in Section 10.25-1 who are required by charter, ordinance or rule of their department to possess a uniform in connection with their employment, **whether or not such uniform was worn at the time of the claimed damage.**

Sec. 10.25-3. **Replacement or repair of damaged equipment, property or prostheses of uniformed officers and employees.** Uniformed officers and employees may recover the cost of replacing or repairing equipment, property or prostheses which has been damaged or destroyed in the line of duty and without fault of the officer or employee in the manner provided in Sections 10.25-4 through 10.25-7.

Sec. 10.25-4. **Time in which verified claim must be filed.** A verified claim must be filed with the department head of the officer or employee within 30 days after the date upon which the damage is alleged to have occurred.

Sec. 10.25-5. **Requisites for payment; availability of funds; certifications of department head.** Payment under the provisions of this section shall be made by the controller when:

- (a) A verified claim has been filed;
- (b) The department head certifies to the controller that the damage occurred in the line of duty and that the amount certified for payment is fair and reasonable;
- (c) Funds are available for the purpose.

Sec. 10.25-6. **Value limitation on items damaged beyond repair.** If the equipment, property or prostheses has been damaged beyond repair and a certification to the controller is made under the provisions of Section 10.25-5 it shall be for the actual value thereof, determined as of the time of the damage thereto.

Sec. 10.25-7. **Controller to establish rules and regulations; devise forms.** The controller shall establish such rules and regulations and devise such forms as he deems necessary to carry out the purposes of this section. Observance of such rules and regulations and the use of such forms shall be binding and obligatory on the claimant and the department head concerned.

### IMPORTANT MEETING

Tuesday, May 15  
2225 - 48th Avenue  
8:00 P.M.

## DUES REFUND COMING!

Many Association members have been signed up for payroll deductions for several years meaning that the money for paying their dues in advance, as formerly required, was paid to the Association from the Policemen's Fund on the 25th day of July each year. Now that the \$18.00 dues schedule is in effect and you have signed new cards there is the matter of the money that has already been taken from your check to pay the \$8.00 that would have been due in July, 1962.

Your Executive Board has decided that the money will be refunded to those members affected in two installments so that there can be no collapse of our financial structure. A method for repaying the money will be worked out and if you are affected you will receive half of whatever the amount is late in the summer and the second half will come soon after.

The Association is making every effort to show good faith to its members.

## RETIREMENT DINNER

On Wednesday, May 23, there will be a retirement dinner honoring Ted Dolan and Louis Lang. The price of the dinner is \$6.50 and it will be held at the Elks' Club on Post Street, tickets may be obtained through the San Francisco Police Credit Union.

Both men spent the greater part of their careers as active members of the Association and both served as President. We are now reaping the benefit of their work and we now have an opportunity to show them that we appreciate what they did for San Francisco policemen.

S . . . . . R . . . . . R C . . . . . ”

## HIGHLIGHTS OF THE APRIL 17th MEETING

The meeting was called to order with the Pledge of Allegiance by President White at 8:10 P.M.

**Roll Call of Officers:** Pres. White (P); 1st Vice Allen (P); 2nd Vice Marelli (P.); Treas. Burke (P); Rec. Secty. Gardner (P); Sgt.-at-Arms Schaumlffel (P). Executive Board; Patrol McGovern (P); Traffic Vogelsang (A); Inspectors Wentworth (E); Headquarters Tiboni (P); Retired Men Dolan (E).

Due to the lateness of the last issue of the Notebook the Minutes of the March meeting were read and approved as read.

Communications read and filed.

Treasurer's Report rendered and accepted.

M/S that the bills be paid. PASSED.

### Committee Reports:

**Auditing (Tiboni)** A formal report submitted by the committee was read and a recommendation for an outside audit was made. President White authorized the committee to go ahead and contact such a firm and get a price.

**P.A.L. (Gardner)** The P.A.L. is in pretty good shape. A baseball league now underway is being financed by the Associated General Contractors. There will be a celebrity softball game for P.A.L. benefit in the near future.

**Sick (Marelli)** Dr. Swanson at S. F. General Hospital was contacted re: treatment of policemen at Mission Emergency. The committee was assured that men going to the emergency will get better treatment in the future.

**Membership (Allen)** All bureaus have now received pay roll deduction cards and the campaign is underway for the new Association dues and the Welfare Fund. A bulletin is going out for more information.

All members of the department are eligible for membership now.

After the Membership Committee report there was a general discussion regarding the \$8.00 per man that will be in the fund on July 1. What will be done? Will it be refunded? Would a referendum asking the men to put that \$8.00 into a campaign fund be in order?

Matter referred to the Executive Board for study and report.

**P. O. R. A. C. (McKee)** Bay Area Chapter met and discussed National Police Week which will be conducted the week of May 13 through 19.

Bay Area Congressmen will be contacted regarding a police brutality bill proposed to the Congress.

P.O.R.A.C.'s state conference will be held in Oakland October 24, 25 and 26.

Report closed with various police benefits in our area. Report of the Executive Board (White)

### Meeting of 3/27:

a) Life Insurance: Contract signed with Washington National Ins. Co. Every member will be contacted by the company through the mail.

b) No Candidates' Night will be held in June.

c) Lieutenant's pay raise — Board urges members to support Prop. "D."

d) Station Representatives — Each station to be contacted by the Recording Secretary re: conducting an election for Station Representative.

### Meeting of 4/13:

a) **Feder Case**—All briefs have been filed.

b) Ward 45 — Status quo until further notice and there will be 6 months notice given if any further changes are proposed.

c) Pay Roll Deductions discussed.

d) Association benefit booklet will be drawn up and distributed to each member as soon as funds become available.

e) Suspension from eligible lists by Mr. Grubb — under the Charter. Mr. Grubb has unusual powers and can remove a man from a list. This rule is under study by the Executive Board and when all facts are gathered a report will be made.

M/S to accept the report of the Board. PASSED.

Meeting adjourned at 10:10 P.M.

Respectfully submitted,

Peter Gardner

Recording Secretary.

## UNIFORM SHIRT RENTAL?

This Association has been contacted about the possibility of renting the light blue uniform shirts. This rental service includes laundry and delivery to the station and will cost about forty-five cents a shirt at two shirts a week.

The advantage to this service would be that you would always have a clean, regulation shirt available which would be kept in good repair or replaced by the laundry when it becomes worn out. It would end having to wash a shirt and have the wife iron it twenty minutes before you come to work.

If you are interested contact your Station Representative or Executive Board Member. The 45 cent price holds if 500 men sign up and this whole matter must be considered pending until we get some idea of how many men wish to avail themselves of this service.

## ON POLICE BRUTALITY

By Ray White

On March 20 Attorney General Robert Kennedy asked Congress to tighten laws against police brutality and the use of methods of third degree to secure confessions. The U. S. Civil Rights Commission recommended legislation along these lines in 1961.

Police brutality by some State and city officers presents a "serious and continuing problem in many parts of the United States," the Commission said. The Commission further reported that the present laws contain many loopholes that allow offending policemen to escape conviction.

The year 1960 saw a murder, forcible rape or assault to kill every three minutes. A robbery every six minutes. A burglary every thirty-nine seconds. **FORTY-EIGHT PEACE OFFICERS KILLED** and **9,000 PEACE OFFICERS ASSAULTED**. First reports in from 1961 show an increase in all categories.

In spite of these facts and at a time when respect for law and order is needed as never before, it is a sad thing to hear the old vote-getting cry "police brutality" raised again.

Civil Rights are indeed important. It is a civil right for a woman to walk to her home without fear of being attacked by some moron. It is a civil right for an old man to tend a corner grocery store and not be pistol whipped by some hood. It is a civil right for a peace officer's wife to expect her husband home safe after his tour of duty and not be called to some emergency hospital to identify him.

Where is the concern for these people's rights? There are many steps that can be taken to secure civil rights **FOR THE LAW ABIDING**. Tighter controls on probation and parole for example. The certainty of swift and sure punishment for committing a criminal act. Legislation in these fields is badly needed. Of course, legislation such as this does not make headlines and can never guarantee a sizable block of votes but never-the-less, it is high time the decent, honest people of this country were given some of their civil rights. The peace officer is doing his part. The forty-eight dead and 9,000 injured in 1960 testify to this. Can the law makers and the Civil Rights Commission say the same? Until they can, this haranguing about police brutality can only be considered as vote catching and as a bow to those able to deliver votes.

# NEW HEALTH SERVICE SYSTEM

## MONTHLY CONTRIBUTION RATES EFFECTIVE JULY 1, 1962

The following rates for the fiscal year 1962-1963 have been adopted by the Health Service Board and are to become effective July 1, 1962 upon final passage by the Board of Supervisors:

	Plan I	Plan II	Plan III	Plan IV
Employee (active or retired).....	\$ 5.66	\$ 4.72	\$ 4.38	\$ 4.38
Employee (active) and one dependent .....	16.36	12.04	11.38	11.64
Employee (retired) and one dependent.....	16.36	12.04	11.38	15.18
Employee (active) and two or more dependents..	24.92	18.18	16.38	16.64
Employee (retired) and two or more dependents	24.92	18.18	16.38	22.88
Resigned employee .....	19.78	12.06	17.70	14.96
Resigned employee and one dependent.....	30.48	19.38	24.70	25.76
Resigned employee and two or more dependents..	39.04	25.54	29.70	33.46
Residual beneficiary .....	10.70			
Residual beneficiary and one or more dependents	19.26			

## HEALTH SERVICE CHANGES

This is the third and last installment of our series on the rules of the Health Service System. It has been published so that you may keep informed as to what your rights are as a member of the system. The work for this series was done by Libert Myers of the Warrant Bureau. (See article on new rates also in this issue.)

### Section 10—Members Not Subject to Payroll Deductions:

Members whose contributions cannot be made by payroll deductions, shall make payments direct to the offices of the System. Said payments shall be made at least one month in advance.

### Section 11—Delinquent Contributions:

No claim may be paid when contributions are delinquent.

### Section 12—Depend's Coverage Upon Termination of Employee's Membership:

Dependent coverage ceases with termination of member's coverage, except the dependents of a deceased member may continue coverage as residuary beneficiaries in the System upon written application within thirty (30) days. Children of such deceased members are subject to the provisions of these Rules and Regulations relating to age and status limitations.

Contributions for such beneficiaries coverage must be paid to the System in advance. Beneficiaries who are delinquent in their contributions shall be terminated at the end of the thirty (30) days and may not be reinstated.

### Section 14—Transfers:

Members may transfer from one plan of the System to another, subject to the following:

a. Members must have completed at least six (6) months' continuous mem-

bership in a plan before applying for transfer to another plan.

b. Application must be made in months of May or November.

c. Application for all eligible dependents must be simultaneous with member's application if dependents are to be covered.

\*d. Member and each eligible dependent is subject to "evidence of insurability" satisfactory to the plan into which the transfer is sought.

\*e. If "evidence of insurability" is satisfactory, coverage becomes effective July 1st if applied for in May and January 1st if application is made in November.

f. Failure of a member to comply with all the rules and requirements during the transfer period voids such transfer.

\* Evidence of insurability of members and their eligible dependents transfer-

ring to Plan I will mean the completing of a health questionnaire for the member and for each dependent.

The Medical Advisor reserves the right to require a physical examination if necessary to decide insurability. Decision of the Medical Advisor or insurability in Plan I is final.

### Part III, Section I—Hospital Benefits; Plan I, Basic:

Benefits are authorized by Minutes of the Board and approved by the Board of Supervisors, under the provisions of the Charter, with the following EXCEPTIONS:

1. Dental care, dental extractions, dental X-rays, and any dental appliances.

2. Drugs, biologics and medications for which an additional charge is normally made by the hospital, and including blood and oxygen and charges connected with their use.

3. Orthopedic appliances, or rental thereof, including crutches, splints, braces.

4. Purpose of diagnosis only.

5. Treatment which can be administered on an ambulatory basis.

6. Injuries and illnesses covered under the Workmen's Compensation Act, Veteran's Facilities or Military Service.

7. Nervous or mental diseases.

8. Injuries and illnesses as the result of attempted suicide.

9. Alcoholism or drug addiction or any injury or illness resulting therefrom.

10. Rest home, home for the aged, nursing home, convalescent home or sanitarium care or care in any institution other than a legally qualified hospital.



**Section 3—Medical Benefits:**

a. Visits and Examinations;

Routine examinations, house calls, office calls and hospital calls as provided in Fee Schedule adopted by the Board and approved by the Board of Supervisors under the provisions of the Charter.

b. Deductible

A deductible is applied for the initial treatment of each condition each fiscal year at the System's Fee Schedule rates as adopted by the Board and approved by the Board of Supervisors under the provisions of the Charter. The deductible is applied to services performed in the doctor's office or in the out-patient hospital department. There is not deductible for injuries, home calls, hospital calls and in-hospital surgical procedure.

**Section 8—Claims and Payments Thereof:**

Claims for medical services rendered shall contain an itemization for the services for which payment is claimed and, except for emergency service, shall be submitted on forms supplied by the System. Payment shall be made at the rate, or rates, set forth in the Fee Schedule, as adopted by the Board and approved by the Board of Supervisors under the provisions of the Charter.

**Section 9—Date of Submission of Claims:**

Claims for services rendered shall be submitted to the System not later than the last day of the month following the month in which services was rendered. All claims submitted later than the last day of the month of service was rendered shall be considered delinquent and documentary evidence shall be required to substantiate the claim and must clearly explain the reason for delinquent submission. In no event shall claims more than one year from the date of service is rendered, be paid.

**TED DOLAN RUNNING FOR ASSEMBLY - 23rd DISTRICT**

Retired Sergeant Ted Dolan, former President of the Association and long-time member of the Retirement and Legislative Committees is a candidate for the State Assembly, 23rd District.

While this Association cannot endorse any candidate the above item has definite news value to the members of this Association who know that we have been and will be involved directly with affairs in Sacramento.

**Emergency Power Used**

When the membership approved the new Constitution and By-Laws for their Association they granted emergency power to the Executive Board. That emergency power has been used by the Board in the financial area.

As a well informed member you know that your Association spent in excess of \$5,000.00 last year defending individual members in court actions. This expense all but drained the finances of the organization but the important thing is that they received the backing that they and all members can expect from their Association.

Usually, at the end of the fiscal year, we have a three or four thousand dollar surplus in the Treasury; this year we do not so action had to be taken by the Executive Board. An emergency was declared and the Board made a loan in the amount of \$2,000.00 from the San Francisco Police Credit Union. This money will more than finish out this fiscal year and the new dues schedule will take up the slack so that we can get back on our feet financially. The move was made only after a great deal of deliberation but an emergency did in fact exist and your Board took the necessary steps to handle it.

**Officers of The San Francisco Police Officers Association**

Ray White, President  
 William Allen, 1st Vice President  
 Eligio Marelli, 2nd Vice President  
 Peter Gardner, Recording Secretary  
 John Burke, Treasurer  
 Ralph Schaumleffel, Sergeant-at-Arms

**MEMBERS OF THE EXECUTIVE BOARD:**  
 James McGovern, Patrol  
 Carlton Vogelsang, Traffic  
 Robert Wentworth, Bureau of Inspectors  
 Oscar Tiboni, Headquarters  
 Ted Dolan, Retired Men

**San Francisco Police Officers' Citizens Committee**

Louis R. Lurie, Chairman  
 Joseph Di Maggio  
 Adrien Falk  
 Tom Gray, Mgr., Downtown Ass'n  
 George Killion, Pres. American President Lines  
 Earle Le Masters, Chairman of the Board  
 Pacific National Bank  
 Cyril Magnin, Pres., Joseph Magnin's  
 Charles Mayer, Pres., Wm. R. Hearst Foundation  
 Paul Mills, Jr., Vice-Pres., Clinton Cafeterias  
 Adolph Schuman, Pres., Lilly Ann Corp.  
 Don C. Silverthorne, Pres. S.F. National Bank  
 Horace C. Stoneham, Pres., S.F. Giants  
 Jerd Sullivan, Retired President,  
 Crocker-Anglo National Bank  
 Michele Weil  
 Morris Weisberger, President  
 Sailors Union of the Pacific

**Financial & Statistical Report**

Total Loans .....	1831	\$2,870,555.97
Cash .....		159,802.36
Petty Cash .....		10.00
Change Fund .....		750.00
Savings & Loan Shares.....		10,000.00
Loans to Other Credit Unions.....		15,000.00
Furniture, Fixtures & Equipment..		18,106.75
Prepaid Insurance .....		147.39
Other Assets .....		967.50
League Dues .....		1,352.00
Main't Policys .....		170.00
<b>Total Assets.....</b>		<b>\$3,076,861.97</b>
<b>LIABILITIES</b>		
Accounts Payable .....		400,000.00
Unemployment Ins. ....		75.00
Disability Ins. ....		25.00
Disability Ins. ....		25.00
Christmas Club .....		14,692.50
Shares .....		2,464,928.62
Regular Reserve .....		79,646.85
Fees .....		37.75
Undivided Earnings .....		63,881.91
Gain or Loss.....		53,574.34
<b>Total Liabilities.....</b>		<b>\$3,076,861.97</b>

April 2, 1962

Mr. Daniel Diez  
 Member of the Retirement Board  
 450 McAllister Street  
 San Francisco, California.

Dear Sir:

This letter is not written in a panic stricken reaction to a story which appeared in the San Francisco Examiner of this date. It is to inform you that this Association is inexorably opposed to any change in the present system of confining police officers in Ward 45 when they are disabled in the line of duty.

It is felt that the best interests of efficient law enforcement will be served by treating injured men in a city employee's ward rather than scattering them throughout the San Francisco Hospital. This statement has been in our records for several years and was re-affirmed at a recent meeting.

Yours truly,  
 Peter C. Gardner  
 Recording Secretary.

**Have you been to your Blood Bank recently?**

## THE THREAT OF REVOLVING CREDIT

Business experts call it the fastest growing development in consumer credit today. It has many names: "Revolving Charge Plan" — "Permanent Budget Account" — or "Convenient Payment Account." In general, it provides a fixed amount of credit at a fixed monthly payment and is basically an "add-on" credit plan. In the revolving credit method, as the debt is repaid the customer is permitted, often urged, to make additional credit purchases up to the original limit. There are four notable risks to consumers buying through revolving credit plans;

1. Consumers are influenced on a large scale to buy clothing and other short-lived goods on credit. Since finance charges are involved, a potential permanent living cost is added to the expenses of moderate income families.

2. The cost of revolving credit is high. Actually, true annual interest costs of revolving and other budget plans are as high as 18 to 22 per cent. Buyers often do not realize the high credit cost of an "easy payment" plan because the cost is not stated as an interest rate but generally as a dollar cost.

3. A third danger of revolving credit is that it ties a family to one store. A family that "marries" one retailer for the budget convenience of paying a fixed amount each month, sacrifices the money-saving techniques of comparison shopping among different stores to find the best values.

4. Another danger is overbuying, or diverting income from other family needs to purchases of merchandise that might not be of prime importance at the time. No down payments are required when you make "add-to-your account" purchases. What customers do not realize is that if a conditional sales contract is involved such "add on" purchases may jeopardize their original purchases. In case of default, the original goods would be repossessed along with the added purchases even though enough had been paid on the account to cover the original items.

Generally, the consumers are not interested in the finer points of charging but only want to know the amount of the down payment and the required payment per month. Retailers are pushing revolving credit for three reasons: such plans tie the customer to a particular store and eliminate price comparisons; customers are tempted to make additional purchases; and it is a source of extra profit for retailers.

The public should realize that installment credit is expensive. To protect its living standard, a family with moderate income must avoid the drain of interest charges on small everyday purchases. Credit should be reserved for the expensive items not easily financed. When available cash will not meet seasonal requirements for smaller items and soft goods — Christmas presents or spring clothing—the necessary money may be borrowed at a lower cost from commercial banks or Credit Unions at a more reasonable rate. (By Lawrence Tillet—from the Monthly Bulletin of the Washington Credit Union League—August 1960).

## A WORD TO THE WIVES

### MONEY PROBLEMS?

Read what your Credit Union can do for your family!

Your Credit Union is more than a place to borrow and save. It is a **DEPENDABLE SOURCE OF HELP IN ALL MONEY MATTERS.**

Whether you're the "Business manager" or not, you do a big percentage of the family buying. You can help get more living out of your family's income, just by learning more about using your Credit Union.

### FIVE WAYS THE CREDIT UNION CAN HELP YOUR FAMILY:

1. When you have too many debts. . .  
"There's nothing like a fresh start. If money is tight and bills are past due, your family should carefully consider a

"consolidation" loan, visit the Credit Union with your husband, and learn how you can reduce your obligations to one loan and one monthly payment (usually at less cost, too!)

2. When you save less than you should . . .

Your Credit Union makes it easier to save in small amounts or large. The money you save helps others who need to borrow, and generous dividends are paid on your shares each year. You can encourage your husband to save a few dollars on payday, or whenever he gets a check. You'll bet you can save an extra dollar or two out of the house money, too. At your Credit Union, you can save even while repaying a loan!

3. When you have a goal . . .

You can have anything you want, if you are willing to wait and save for it! For you, that might be a down payment on a home, college education for the children, new furniture, a boat or a trip to Mexico. Time passes quickly; your objective is closer than it seems. If you can save \$15 a month, you can have over \$1,000 in 5 years.

4. When you need to buy . . .

"Easy payment" plans are everywhere, but few are as good as they sound. Most credit plans cost too much to begin with; others tack on extra charges. Never sign on the dotted line until you and your husband can get advice and compare costs at your Credit Union. The Credit Union offers you a better deal, practically every time.

5. When you teach your children about money . . .

Use the Credit Union to show children how people can manage their own money intelligently. Explain the importance of the savings habit, and the many uses of wise borrowing. Let them become Credit Union members themselves. These lessons will help them all through life.

If you're a working wife!

You add extra income for the family—but you also add extra expenses, both actual and hidden. Make certain that now and later—and when you stop working—you will have sufficient gains to be worth the time and trouble. Your family's money will go farther if you and your husband use the Credit Union together, for all your saving and borrowing.

Your Credit Union is a family institution. Your Credit Union is owned by the families who use it. It is not concerned with commercial investments, not business interests, but only the personal money needs of the families who belong. Your Credit Union is always more interested in helping you than in selling you service.



BULK RATE  
U. S. POSTAGE  
**PAID**  
San Francisco, Calif.  
Permit No. 6687

## HOW BIG IS BIG?

April 30, 1958—Assets of the San Francisco Credit Union—\$1,272,661.96 (end of the first month of operation after conversion from SFPD Federal Credit Union.

July 31, 1959—Assets of the S. F. Credit Union—\$2,017,991.95.

February 28, 1962—Assets of the S. F. Police Credit Union — \$3,010,844.98.

One million, two million, three million—fabulous figures aren't they? But outside of being big figures, just what do they mean to the average policeman?

Many of you members, being aware of our healthy growth, have commented on "how big the Credit Union is getting." Well, let's stop for a minute and ask ourselves "how big is big?" To a bank three million dollars is a drop in the bucket; even a small town bank easily goes over five million, and as for city banks, well, there's just no limit. For a Credit Union, however, three million is quite sizable. We rank within the five largest in the city.

Should we be large, you ask? If we only seek to grow for the prestige of largeness, the answer is definitely no! To say that we have three million, or five million or even ten million just to impress others shows a lack of understanding of the whole basis of the Credit Union movement. However when because of size a Credit Union can give expanded services to its mem-

bership, then size is of the greatest importance.

That's why we are not satisfied with three million in assets; we now look forward to the day when we can report five million to you. That's also why we are always seeking more members and more savings. With more savings obviously we have more money to work with. With more money to work with we can continue to grow in our services to you. So if you are not now a member, or if the members of your immediate family are not yet members, come on in and see us. While you are earning money for yourself with our higher annual dividend, other members of the department can obtain help for themselves with the loans your savings make possible.

How soon will YOU make it possible for us to report assets of four or even five million?

## HOW MUCH WILL IT COST ME?

Time and time again, both in the office and out in the stations and details, we hear that question "How much will it cost me?" By that the potential borrower means "What is the interest cost on my loan?"

It would simplify things for the borrower if instead of asking about interest cost he just asked what the money cost per dollar would be. That is a much easier question to answer. Why? Because the cost is easy to explain; just 5¢

per dollar per year if the loan is being paid off with regular monthly payments. That nickel per dollar is the average cost on the basis we loan money;  $\frac{3}{4}$  of .1% per month on the unpaid balance.

Some of the sharp money men in the department say that  $\frac{3}{4}$  of 1% per month on the unpaid balance means the money costs 9% a year. That is true if you mean 9% **simple interest**. There are probably more ways of figure carrying charges or "interest" than there are days in the year. There are interest, carrying charges, finance charges, simple interest, add-on interest, discount interest and so on, far into the night. Simple interest means the cost of a dollar if held for a whole year. However, when you make regular monthly payments you don't really have the use of each dollar for a whole year. By the time the year is half over, you have repaid the Credit Union approximately half a dollar. So therefore you can still pay 9% **simple interest** and still only pay 5¢ a dollar for the use of the money, if repaid in regular monthly payments.

So keep this fact in mind—no matter what "interest" rate other loaning agencies offer you — check the actual money cost. If it costs you more than a nickel a dollar a year with regular monthly payments you can do better at the Credit Union. And—in addition—no one else will offer you cost free insurance which will entirely pay off your loan if you die or are totally and permanently disabled.

**HAVE YOU BEEN TO YOUR  
BLOOD BANK RECENTLY?**